IRWA LUNCHEON
AUGUST 17, 2016

CITY OF SAN DIEGO REAL ESTATE

Speaker: Jean V. G. Catling, MAI, Principal Appraiser, City of San Diego

Jean Catling, a member of Chapter 11 IR/WA since 1989, has 40 years of real estate appraisal experience, the last two of which have been as the Principal Appraiser with the City of San Diego. Prior to joining the City, she was the principal of The Catling Company, specializing in the valuation of unusual properties and eminent domain appraisal.

The City of San Diego owns more than 120,000 acres of land and water area, all of which is overseen by the Real Estate Assets Department. Jean will elaborate on the types of lands held by the City and touch upon some of the City’s significant properties. To the surprise of many, the history of San Diego plays a large part in the story of the City’s land ownership. You will also learn about the structure and responsibilities of the Real Estate Assets Department which may be useful when contacting the City about real estate matters.

Where? Handlery Hotel
950 Hotel Cir N, San Diego CA 92108

Registration: 11:30 a.m. - 11:45 a.m.
Luncheon: 11:45 a.m. - 1:00 p.m.

Cost:
$25/pp w/reservation; Non-members and walkups $30 at the door

RSVP MUST BE RECEIVED by
2:00 p.m. on Friday, August 12, 2016
RSVP To Lida Jimenez: jjimenez@semprautilities.com
Or online at http://www.irwa11.org/events/

NO-SHOWS: IRWA is billed for meals based upon your reservation whether you attend or not. If you make a reservation and do not attend, you will be invoiced $30 for the meal to recover costs. Thank you for your consideration.
Greetings to all IRWA Chapter 11 San Diego members.

The IRWA operates on a fiscal year that begins July 1 and runs through the following June 30. Each year, a new slate of Officers, both at the International level and the Chapter level, has an opportunity to assume leadership positions at their respective levels and continue the mission of bolstering the reputation and significance of the IRWA. A new slate of officers will assume the leadership roles in Chapter 11 as well. Serving along with me as President are: Vice-President - Fred Clark SR/WA, Treasurer Roger Bush SR/WA and Secretary Nick von Gymnich SR/WA. Vince McCaw SR/WA and Kathleen Hider SR/WA serve as the Chapter Professional Development Committee Chairpersons.

On behalf of the Board and all of the members of Chapter 11, I would like to extend my sincere thanks to Cynthia Colburn SR/WA for having served not one, but two terms, as President of Chapter 11. Under Cynthia’s leadership our Chapter was often highlighted by IRWA Headquarters as a model Chapter. Our Education program continued to be considered one of the best in the United States. Cynthia helped transition the Chapter to online reporting of financial matters, always receiving both accolades and incentive payments from Headquarters for having all reports completed accurately and on time. Cynthia was also instrumental in following the mandate from Headquarters to restructure chapter by-laws to align with those of headquarters. As we move through 2016 and beyond, we see more employers rewarding right of way agents for obtaining their SR/WA designations. Many employers now require new hires to already have completed the SR/WA designation. My goal as President is to continue to provide our members with top notch educational opportunities so our members can fill those positions. Although Chapter 11 currently maintains a strong percentage of SR/WAs, I would like to help increase the number of SR/WA designations within the Chapter.

In the upcoming year, the Board will continue the Chapter’s successful luncheon program and ensure that the speakers selected offer discussions on relevant right of way matters. The new Board will work to help grow membership through the addition of new members currently working or employed by cities, agencies or private firms that do not participate in the IRWA.

Finally, I would like to extend an invitation to all Chapter members, whether you are a long-time member or relatively new, to participate in the Chapter Board activities. Board participation is another great way to network with Chapter members. Participation can be in the form of simply attending Board meetings to observe how the Board functions or volunteering to help on a subcommittee. Board participation usually consists of only a couple of hours per month. Board meetings are usually held on the fourth Wednesday of the month at the offices of the San Diego County Water Authority, 4677 Overland Avenue, San Diego Ca 92123. Chapter 11 members currently stand head and shoulders above others in the right of way field. It is my goal to continue to strengthen that position.

Best,

Mike

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INSTALLATION OF 2016-2017 OFFICERS

Chapter 11’s 2016-2017 Officers are as follows:

President: Mike Flanagan, SR/WA, Clark Land Resources
Vice-President: Fred Clark, SR/WA, Clark Land Resources
Treasurer: Roger Bush, SR/WA, MAI, Independent Consultant
Secretary: Nick Von Gymnich, SR/WA, San Diego County Water Authority

Installation ceremony will be at the August 17, 2016 luncheon.
100 - Principles of Land Acquisition - August 8-11, 2016 (4 day) Instructor: Carol L. Brooks, SR/WA
This course outlines real estate law terms and concepts. Participants will gain awareness of environmental issues, learn the methods of acquiring and transferring title to realty, three views of engineering plans and the fundamentals in property description systems. Topics also include the requirements of a valid contract, information on easements, deeds, leases, the appraisal process, successful negotiations, and relocation requirements involved with property acquisition and management.

103 - Ethics and the ROW Profession - September 14, 2016 (1 day) Instructor: Carol L. Brooks, SR/WA
This course outlines the concept of ethics and acquaints the right of way professional with the Rules of Professional Conduct and Disciplinary Procedures. This course combines lecture and practical learning exercises as a means of exchanging ideas and solutions to ethical conflicts within the right of way profession.

205 - Bargaining Negotiations - September 15-16, 2016 (2 days) Instructor: Carol L. Brooks, SR/WA
This course provides an overview of the steps involved in bargaining negotiations, how to determine whether negotiations are progressing in a bargaining or problem-solving mode and the specific skills and attitudes required of successful bargainers.

201 - Communications in Real Estate Acquisition - Oct. 26-28, 2016 (3 days) Instr.: Carol L. Brooks, SR/WA
Utilizing self-learning exercises, role-playing and simulations of actual acquisition interviews, this course helps to instill confidence in participants and to enhance their communication/negotiation skills.

421 - The Valuations of Partial Acquisitions - Nov. 1-4, 2016 (4 days) Instructor: Craig Owyang, SR/WA
Participants will learn how to determine and appraise the larger parcel, techniques for appraising the part acquired, identifying and measuring various types of damages and how to value the remainder after acquisitions. The course introduces ways to handle special benefits and explores the before and after approach (how, why and when), and includes numerous exercises and case studies to aid in understanding.

Would you like to be a part of Chapter 11’s success?
Would you like to attend IRWA courses at no cost?
Chapter 11 is now accepting Course Coordinator applications.

Any time you have any questions, feedback to share, or would like more info about scheduled courses, OR about coordinating a class, contact Hugh Rowles, Education Chair, at (714) 316-4548 or by email at irwachapter11education@gmail.com
PROFESSIONAL OF THE YEAR and BALFOUR NOMINEE AWARDS
A CALL FOR NOMINATIONS

Is there a person in your office or another Chapter 11 member, who exemplifies professionalism in the right-of-way industry? If so, your help is needed.

Our Chapter’s Executive Board has added a new category to this award. In addition to the Professional of the Year Award, there is now an opportunity to nominate a member, who has served not only our chapter, but has region and international experience. This recognition is the Balfour Nominee Award. The recipient of this award shall be forwarded to International for consideration of the International Balfour Professional of the Year Award.

The Nominations and Awards Committee is seeking nominations for the 2016 Professional of the Year and the Balfour Nominee Awards. It’s easy to make a nomination—just call or email the name(s) of your nominee(s) to Carol Brooks, SR/WA, 760.525.2255 or cbrooks@cornerstonemanagementskills.com. The deadline for submissions is Monday, August 29, 2016.

Please submit your nomination(s) by Monday, August 29, 2016. Your nomination(s) will be submitted to the Committee for evaluation. Thank you for nominating your choice to these very important awards.
In an Instant

“if we’re growing, we’re always going to be out of our comfort zone.” — John C. Maxwell

Ah! Life is comfortable. What a wonderful place to be. No hassles, no drama. Maybe a touch of boring, but sometimes boring is good. Life is relaxed, happy, and secure. But be careful with the sameness in your life. Don’t get blindsided by hidden truths that beckon from the slippery slope of comfort. It can lead to a routine. Routine leads to a rut. A rut leads to a life dissatisfied, discontented, and disgruntled.

Life has abundance in store for you rather than boredom. True living strives to deliver all that you were meant to enjoy. So don’t be surprised when in an instant, an unexpected event propels you out of your comfort zone.

My husband, Al, our dog, Lulu and I had just returned from a wonderful two week camping vacation in the AZ desert. We were getting back to our normal routine, when in a twinkling of an eye, our lives changed. A day after returning home, Al sustained a hip injury and went to urgent care. A nurse took his vitals; found his heart rate had plummeted to the 40s. An ambulance immediately transported him to a hospital 20 miles away. Our quiet, comfortable lives hung from a tattered thread. All the “what-if” thoughts bombarded my mind: What if he dies? What if we don’t celebrate our wedding anniversary next week? What if...? What if...? After a gamut of lab work and x-rays, his heart was determined normal and his hip was just a strained muscle. Whew! Now, we can get back to our comfy life...finally!!!!

Wrong!

Actually, it was hard to find our way back there. And even if we could, we were changed. Somehow the old comfort zone was no longer appealing. In an instant our lives were shaken yet surprisingly, our character strengthened. We were “changed” and now seeing at our lives through a different lens.

Neal Donald Walzgh, American author for a series on “Conversation with God,” has said, “Life begins at the end of your comfort zone.” There are times when we’re yanked from our comfort zone by a horrendous problem, where hope has been snatched from the core of our being. Where is our direction? Where are the answers? If we stay focused, our course will be revealed through divine intervention. This is where God promises to make a way where there is none. We’ll get answers that will eventually mend our brokenness.

The night in the ER, while my anxious mind tried to keep beat with erratic sounds from Al’s heart monitor, I realized nothing else mattered in my life: not organizing a busy work schedule, volunteering, planning our next camping trip. What really mattered was my husband’s health. Laughing together. Sitting around the campfire and watching the desert sun splash brilliant colors across the evening sky. Seeing his smile and the sparkle in his eyes. Talking at dinner about how blessed we are to have a great family. Counting his blessings for having a smart, beautiful, and funny wife! Ha-ha!! Just wanted to see if you were still reading. So where were we??

And now that we have been plucked from our comfort zones, we are filled with a type of joy unspeakable. There’s a staccato in our step. True living has come alive! We were hoisted from our comfort zone, because God intended for us to enjoy a richer life. As I drove home from the hospital, I glanced over to my husband, seeing his handsome silhouette against the moon sparkled night, thinking and almost giddily, “We get to celebrate our wedding anniversary next week!” 🎉
CELEBRATING!
IRWA Chapter 11 Members’ Birthdays
August and September 2016

**August 2016**
Sarah D. Bottom
Randy Chase
David F. Davis
Eric V. Engstrom, SR/WA, ASA
Emmanuel A. Gaviola
William Kasper
Chris Nuener
Lynn Parrish, SR/WA
Ward (Chip) Willett II

**September 2016**
Thaddeus Brierton, SR/WA
Fred Clark, Sr., SR/WA
Linda L. Clark
Cynthia Colburn, SR/WA
Jerry Colburn, SR/WA, R/W-RAC
Bennet S. Corbilla
Mark Hendrickson, MAI

*Sorry if we missed your August or September birthday, but it’s because we don’t have that information in our records. You can update our info with Carole Herrin at: c-pherrin@msn.com … and we’ll put a candle on the cake for your next birthday!*

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**CHAPTER NEWS:**

**THE RED HOT SUMMER SALE IS BACK!**

Valid only between Friday, July 15, 2016 at Noon Pacific Daylight Time (PDT) through Friday, August 12, 2016 at Noon (PDT).

No promo code necessary! All prices on IRWA University will be automatically discounted to reflect the $100 off summer sale.

To take advantage of this promotion, please follow the steps below:

1. Click on the IRWA University logo link above and choose any of the “OnDemand” or “VEIT” courses from your IRWA University account.

2. Add the online course to your cart after you login to your account and the discounted price will already be reflected after you click “Check Out”.

3. Enter your credit card information and click the “Purchase” button.

*Please note: Courses must be purchased before the expiration date above to receive the discount. Refunds will not be applied. All online courses must be completed within one year of the date of purchase.*
**PLEASE NOTE THE FOLLOWING CORRECTIONS/ADDITIONS HAVE BEEN INCLUDED IN YOUR 2016-2017 ROSTER.**

<table>
<thead>
<tr>
<th>Name</th>
<th>Phone/Email Address</th>
<th>Company/Address</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ALVISO, Dennis</strong></td>
<td>619-261-5143 <a href="mailto:dennis.alviso@ctt.com">dennis.alviso@ctt.com</a></td>
<td>Chicago Title Company 2365 Northside Dr., Ste. 600 San Diego, CA 92108</td>
</tr>
<tr>
<td><strong>CHAN, Daniel</strong></td>
<td>858-522-6600 <a href="mailto:danielchan363@gmail.com">danielchan363@gmail.com</a></td>
<td>San Diego County Water Authority 4677 Overland Avenue San Diego, CA 92123</td>
</tr>
<tr>
<td><strong>COLBURN, Cynthia</strong></td>
<td><a href="mailto:cyncolburn@gmail.com">cyncolburn@gmail.com</a></td>
<td>Chicago Title Company 2365 Northside Dr., Ste. 600 San Diego, CA 92108</td>
</tr>
<tr>
<td><strong>COX, Gary S.</strong></td>
<td>619-933-5040 <a href="mailto:jeanne.cox@sbcglobal.net">jeanne.cox@sbcglobal.net</a></td>
<td>San Diego Title Company 2365 Northside Dr., Ste. 600 San Diego, CA 92108</td>
</tr>
<tr>
<td><strong>ENGSTROM, Eric V., SR/WA, ASA</strong></td>
<td>619-244-8434 <a href="mailto:rick@prowestappraisal.com">rick@prowestappraisal.com</a></td>
<td>Prowest Appraisal 3825 Milwaukee Ct. La Mesa, CA 91941</td>
</tr>
<tr>
<td><strong>FRRITS, Donna</strong></td>
<td>760-758-1562 <a href="mailto:donnafritts2007@yahoo.com">donnafritts2007@yahoo.com</a></td>
<td>Clark Land Resources, Inc. 3658 Summerfield Dr. Spring Valley, CA 91977</td>
</tr>
<tr>
<td><strong>KODAMA ROENICKE, Lauren G.</strong></td>
<td>760-918-9444 <a href="mailto:lroe-nicke@rinconconsultants.com">lroe-nicke@rinconconsultants.com</a></td>
<td>Rincon Consultants, Inc. 2015 Faraday Avenue, Ste. A FAX 760-918-9449 Carlsbad, CA 92008</td>
</tr>
<tr>
<td><strong>MAMAUX, Madeline</strong></td>
<td>310-216-1400 <a href="mailto:mmamaux@dmavalue.com">mmamaux@dmavalue.com</a></td>
<td>Desmond, Marcello &amp; Amster 6060 Center Drive, Ste. 825 Los Angeles, CA 90045</td>
</tr>
<tr>
<td><strong>MARTINEZ, Anthony</strong></td>
<td>619-200-0771 <a href="mailto:anthony.martinez@clarklandresources.com">anthony.martinez@clarklandresources.com</a></td>
<td>Clark Land Resources, Inc. 45495 Peacock Place Temecula, CA 92592</td>
</tr>
<tr>
<td><strong>PEARSON, R. Jonathan, SRA</strong></td>
<td>858-829-2040 <a href="mailto:jpearson@gmail.com">jpearson@gmail.com</a></td>
<td>Jonathan Pearson &amp; Associates P.O. Box 1777 Rancho Santa Fe, CA 92067</td>
</tr>
<tr>
<td><strong>STATES, Brenda</strong></td>
<td>760-758-1562 <a href="mailto:brenda.states@clarklandresources.com">brenda.states@clarklandresources.com</a></td>
<td>Administrative Assistant Clark Land Resources, Inc. 110 Civic Center Drive, Ste. 208B Vista, CA 92084</td>
</tr>
<tr>
<td><strong>THAYER, Mia</strong></td>
<td>760-758-1562 <a href="mailto:mia.thayer@clarklandresources.com">mia.thayer@clarklandresources.com</a></td>
<td>Research Clark Land Resources, Inc. 110 Civic Center Drive, Ste. 208B Vista, CA 92084</td>
</tr>
</tbody>
</table>

**New members:**

<table>
<thead>
<tr>
<th>Name</th>
<th>Phone/Email Address</th>
<th>Company/Address</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ANDERSSOHN, Ken R., SR/WA</strong></td>
<td>619-236-6049 <a href="mailto:kanderssohn@sandiego.gov">kanderssohn@sandiego.gov</a></td>
<td>City of San Diego 1200 Third Avenue, Ste. 1700 San Diego, CA 92101</td>
</tr>
<tr>
<td><strong>BOTTOM, Sarah D.</strong></td>
<td>760-846-2945 <a href="mailto:sbottom13@gmail.com">sbottom13@gmail.com</a></td>
<td>Overland, Pacific &amp; Cutler, Inc. FAX: 760-931-9228 563 Tangerine Cove Dr. Vista, CA 92083 (Transferred from Chapter 21)</td>
</tr>
<tr>
<td><strong>CASEY, Halbert C.</strong></td>
<td>304-488-3563 <a href="mailto:halbertcasey@gmail.com">halbertcasey@gmail.com</a></td>
<td>Percheron Field Services 3417 Linden Street Parkersburg, WY 26104-1607 (Transferred from Chapter 21)</td>
</tr>
</tbody>
</table>

**The 2016-2017 Rosters will be available at the August luncheon. In order to get a more accurate estimate for printing, please contact Carole Herrin at c-pherrin@msn.com or 858-538-6808 by August 10 if you want a hard copy of the roster.**
### MEMBER NEWS!!

**Re-Certifications:**
- Steve Geitz, SR/WA, R/W-EC for R/W-EC
- Ken Anderssohn, SR/WA for SR/WA
- Kathleen Hider, SR/WA for SR/WA
- Walt Evans, SR/WA, R/W-RAC, R/W-NAC for R/W-RAC
- Roger Bush, SR/WA, SRA, MAI for SR/WA

**NEW SR/WA:**
- ANDERSSOHN, Ken R., SR/WA

### CALENDAR OF CHAPTER 11 MEETINGS THROUGH THE END OF 2016 YEAR:

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Location</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>August 10</td>
<td>Chapter Board Meeting</td>
<td>SD County Water Authority offices</td>
<td>12:00 p.m. to 1:00 p.m.</td>
</tr>
<tr>
<td>August 17</td>
<td>Chapter Luncheon</td>
<td>Installation of New Officers for ‘16-'17</td>
<td>11:30 a.m. to 1:00 p.m.</td>
</tr>
<tr>
<td>Handlery Hotel &amp; Resort</td>
<td>11:30 a.m. to 1:00 p.m.</td>
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</tr>
<tr>
<td>September 28</td>
<td>Chapter Board Meeting</td>
<td>SD County Water Authority offices</td>
<td>12:00 p.m. to 1:00 p.m.</td>
</tr>
<tr>
<td>October 19</td>
<td>Chapter Luncheon</td>
<td>Handlery Hotel &amp; Resort</td>
<td>11:30 a.m. to 1:00 p.m.</td>
</tr>
<tr>
<td>October 26</td>
<td>Chapter Board Meeting</td>
<td>SD County Water Authority offices</td>
<td>12:00 p.m. to 1:00 p.m.</td>
</tr>
<tr>
<td>November 30</td>
<td>Chapter Board Meeting</td>
<td>SD County Water Authority offices</td>
<td>12:00 p.m. to 1:00 p.m.</td>
</tr>
<tr>
<td>December 14</td>
<td>Chapter Holiday Luncheon</td>
<td>Administrative Assistance Day/ Bosses Day &amp; Employer and Professional of the Year Awards</td>
<td>11:30 a.m. to 1:00 p.m.</td>
</tr>
</tbody>
</table>

**Contact Us**

Overland, Pacific & Cutler, Inc.
real estate and right of way services

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INTERNATIONAL NEWS:

IRWA Leadership for 2016 - 2017

IRWA's leadership for fiscal year 2016-2017 was announced at the 62nd Annual International Education Conference held in Nashville, Tennessee this past June.

INTERNATIONAL GOVERNING COUNCIL

INTERNATIONAL EXECUTIVE COMMITTEE

President
Mary Anne Marr, SR/WA
Consumers Energy

President-Elect
Jerry Colburn, SR/WA, R/W-RAC
Overland, Pacific & Cutler, Inc.

Vice President
Jeffrey Jones, SR/WA, R/W-URAC, R/W-NAC, R/W-RAC
Hubbell, Roth and Clark, Inc.

Treasurer
Aimee Mims, SR/WA, R/W-AMC, R/W-NAC
HDR, Inc.

Secretary
Sharon Slauenwhite, SR/WA
Prince Edward Island Department of Transportation

Chief Executive Officer
Mark A. Rieck
International Right of Way Association

General Counsel
Bradford Kuhn, Esq.
Nossaman LLP

REGION CHAIRS

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Percheron, LLC

Region 2
Ana Rausch, SR/WA, R/W-RAC
Percheron, LLC

Region 3
Lou Ann Dollar, SR/WA
Ameren Missouri

Region 4
Douglas M. Hummel, SR/WA
Connecticut Department of Transportation

Region 5
Greg Mathias, SR/WA
Vectren Energy Delivery of Indiana

Region 6
Sean Sampson, SR/WA, R/W-NAC
Nashville Electric Service

Region 7
Brad Thomas, SR/WA, R/W-RAC
HDR, Inc.

Region 8
Josie Tomei, SR/WA
Canadian Pacific Railway

Region 9
Larry D. Risinger, SR/WA
Universal Field Services, Inc.

Region 10
Stewart W. Anderson, SR/WA
Evolve Surface Strategies

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Partnership for Infrastructure
Professional Education
Tamara Benson, SR/WA, R/W-URAC, R/W-RAC
Universal Field Services, Inc.

Credentiaing Committee
John S. Alexander, SR/WA
The Schneider Corporation

INDUSTRY COMMITTEE CHAIRS

Electric & Utilities
Geoffrey Douglass, SR/WA
Ameren

Public Agencies
Matthew Harris, SR/WA
Mississippi Department of Transportation

Oil & Gas Pipeline
Jim Krohe, SR/WA
Kinder Morgan, Inc.

Transportation
Teri Morgan, SR/WA, R/W-RAC, R/W-NAC
HDR, Inc.

SERVICE COMMITTEE CHAIRS

Ethics
Colleen Brown
Department of Transportation and Infrastructure

Nominations & Elections
Arlene Mackenzie, SR/WA, R/W-EC
Alberta Transportation

COMMUNITIES OF PRACTICE LEADERS

Asset Management
Brian Taylor, SR/WA, R/W-AC, AACI
Natural Resources Canada

Relocation Assistance
Leslie Beaird, SR/WA, R/W-RAC
Tierra Right of Way

Surveying & Engineering
Henry Horton, PS
Rowe Professional Service Company

Valuation
Richard K. Pino, R/W-AC
Peterson LaChance Regan Pino, LLC

U.S. Supreme Court Orders Compensation for loss of personal property at the hands of the U.S. Department of Agriculture.

The holding in *Horne, et al. v. Department of Agriculture* (2015) clarifies that the Takings Clause of the Fifth Amendment to the U.S. Constitution applies not only to real property, but also to personal property. Thus, it is now clear that the government is required to pay just compensation to property owners for taking their real property as well as their personal property.

The High Court found that a decades-old program developed to increase raisin prices by keeping a portion of the crop off the market amounted to an unconstitutional taking of private property and that the owners of the raisins should be compensated for the value of their crop that was removed from the market.

In *Horne*, a group of Fresno, CA, raisin farmers refused to recognize the government program aimed at increasing raisin prices by removing some raisins from the market. The government then imposed a fine. The Hornes filed suit, challenging the program as an unlawful taking of private property for public use. The Ninth Circuit held that the reserve requirement was not a Fifth Amendment taking because personal property is afforded less protection under the Takings Clause than real property. The U.S. Supreme Court disagreed, stating “[t]he Government has a categorical duty to pay just compensation when it takes your car, just as when it takes your home.” In this case, the fair market value of the raisins came in just over $483,000.00.

"Ms. Kristen S. Steinke’s practice focuses on eminent domain, inverse condemnation, land use and real property-related litigation. She represents public entities, land owners, developers, small businesses, contractors, and subcontractors. Native to San Diego, Ms. Steinke was the Chair of the Eminent Domain Section of the San Diego County Bar from 2013-2015 and is also a member of the San Diego chapter of Lawyers Club."
It’s YOUR newsletter ... Be a part of it!

This month we are happy to present articles authored by Chief Motivational Officer, Carol Brooks from Cornerstone Management Skills and Kristen Steinke of Lounsbery, Ferguson, Altona & Peak, LLP.

If you want to contribute an article you’ve written, have photos, want to suggest a possible topic or project to be covered, have event or general announcements, or are available to be interviewed for our "Meet Your Colleague" feature, please email newsletter editor Sarah Bottom at: sbottom13@gmail.com or text to 760.846.2945 ... any time!
REGIONAL NEWS:

Wiggans Group, Inc.
REAL ESTATE & RIGHT OF WAY CONSULTING

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Over 30 years of experience in real estate and right of way consulting
Post Office Box 1057; Fallbrook, CA 92028
Telephone: 760.806.1776     Fax: 760.645.6853
janewiggansgroupinc.com
DBE/SBE Certified

Bahia Resort Hotel
998 West Mission Bay Drive
San Diego Ca 92109
800-576-4229

Room Rate: $189/night (before September 15)
Includes on-site parking ($20 value/day)
No Resort Fee
8 miles north of SD International Airport

Scott Noya
ATTORNEY AT LAW
TEL: (858) 755-6666 x222
FAX: (858) 755-7870
SNOYA@DALEYHEFT.COM
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Daley & Heft, LLP
462 Stevens Avenue, Suite 201
Solana Beach, CA 92075-2099

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San Diego, California 92108
Tel: (619) 282-0800
ted@hendricksonappraisal.com

James (Buzz) Naughton, Jr., MAI

Certified General Appraiser – Real Estate Appraisal/Consultation
14272 Half Moon Bay Drive
Del Mar, CA 92014
Telephone: (858) 481-2123
Cell: (619) 980-3742
E-Mail: bnaughton@aol.com
CHAPTER NEWS:

April 2016 Chapter Meeting

City of San Diego’s Pure Water Project
Speaker: JoEllen Jacoby
Meet Your Colleague

This month we hear from member Mark Hendrickson, MAI, Senior Appraiser with Hendrickson Appraisal Company Inc. offices in San Diego. Mark has been in the ROW industry for 12 years at his current position. Here in his own words, is a personal sketch of our colleague, Mark:

What are your current job responsibilities?

I provide right of way valuation and consulting services primarily throughout southern California. One of the things I especially enjoy about real estate appraisal is the variety of assignments I get to work on and interacting with property owners and clients. Recently, I have completed assignments for high-speed and light-rail projects acquiring fee simple and easement rights from a wide variety of property types. I have also worked on a variety of utility infrastructure projects as well as conservation and mitigation land appraisals.

What has been your favorite project you have been involved with?

That is a tough question, but I really enjoyed working on the Sunrise Powerlink project, a large utility project extending renewable energy from Imperial Valley to San Diego. It was a great opportunity to work alongside and meet other right of way professionals across many disciplines. I also had fun getting out of the office to inspect properties in rural eastern San Diego. One memorable experience was when a property owner, who owned a residence on large acreage, asked me if I had brought a handgun for self-defense because mountain lions frequently roamed his property. Luckily for me it must have been too hot that day for lions.

What path did you take to arrive in the ROW industry?

Like a lot of real estate appraisers, I learned about the profession through family. I am a third generation appraiser and started my career working for my father, Ted Hendrickson, when I was in college. I joined the company full-time upon graduation. After college I received my MAI designation through the Appraisal Institute. Our firm specializes in right of way appraisal and I have had the privilege to learn from some of the best in the industry.

What hobbies or activities do you enjoy outside of work?

I love San Diego and one of the joys of living in America’s Finest City is the incredible weather and beaches we are blessed with. I enjoy being active playing sports, surfing, rock climbing, hiking, and sailing. I love spending time with my wife, Lauren, and taking our dog, Jack, to the beach or Fiesta Island. I also like to cook and home brew beer.

What is your ideal vacation destination?

My wife and I both love to travel and have been fortunate to explore many amazing places. One of my favorite countries to travel to is Costa Rica. A dream vacation would be to sail the Greek Isles.

If you could try another job for a day what would it be?

I have always loved the Sierra Nevada mountains. To that end, I would enjoy being a park ranger in Yosemite Valley for a day.

Whom do you admire and why?

I have always admired my parents. They have been great role models in my life, and have taught me the value of hard work and dedication to family and community.

Tell us about an experience you consider part of your 15 minutes of fame.

I was selected to participate in a leadership and advisory conference in Washington DC a few months ago. It was a great experience to brainstorm with appraisers from around the nation and discuss important issues affecting our profession. We also had the opportunity to meet with our senators and representatives to lobby our concerns regarding appraisal regulatory matters.

Is there a ROW/public improvement project you would like to see developed in the region?

I would like to see the continued effort to create additional parks and dedicated, protected bicycle lanes to encourage San Diegans to be more active and consider alternative transportation options. Also dog wash stations on Fiesta Island would be fantastic, my jeep would be thankful.
14 of IRWA’s young professionals got together for a bowling night at Mira Mesa Lanes, making it the highest number of attendees for an event since the group began in 2014. Representatives from Clark Land Resources, Jones, Roach & Caringella, Inc., Rincon Consultants, Inc. and various construction companies were in attendance. Food and drinks were enjoyed by all in a friendly, casual, and slightly competitive atmosphere. 😊 Keep your eyes open for a summer event announcement in the next couple of months, and thank you to all those
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